

# PERSONALITY PROFILE CHARACTERISTICS

## Analyticals

*"Seeks Perfection"*

Strengths	Weaknesses
Analytical	Easily depressed
Organized	Lacks spontaneity
Accurate	Overly idealistic
Works well alone	Hard to please
Good at planning	Thrifty to extremes
Appreciates quiet	Doesn't like pressure
Loves beauty	Perfectionist
Focused	Avoids relationships
Logical	Too sensitive
Detailed	Pessimistic
Factual	Moody
Structured	Unsociable
Problem-Solver	Sarcastic
Consistent	Suspicious
Orderly	Critical
Efficient	Obsessive

## Commanders

*"Seeks Control"*

Strengths	Weaknesses
Decisive	Overconfident
Loves a challenge	Workaholic tendency
Born leader	Arrogant
Production-oriented	Manipulates others
Excels in crisis	Opinionated
Fixes problems	Fears losing control
Action-oriented	Expects complete devotion
Assertive	Low tolerance for advice
Competitive	Argumentative
Confident	Controlling / Domineering
Driven	Impatient
Self-reliant	Intimidating
Positive	Insensitive
Tenacious	Tactless
Resourceful	Short-tempered
Excels in crisis	Egocentric

## Stabilizers

*"Seeks Peace"*

Strengths	Weaknesses
Calm	Hates conflict
Good listener	Uninvolved
Adds balance	Procrastinates
Witty	Unenthusiastic
Good administrator	Careless
Low-key	Lacks follow-through
Considerate	Stubborn
Reliable	Weak at goal-setting
Makes peace	Works slowly
Delegates well	Indecisive
Adaptable	Insecure
Likes relationships	Indifferent
Diplomatic	Unambitious
Friendly	Aimless
Patient	Emotionless

## Expressives

*"Seeks Fun"*

Strengths	Weaknesses
Loves people	Dislikes schedules
Exciting	Gets bored easily
Creative	Loses track of time
Natural sales ability	Easily distracted
Makes friends quickly	Talks too much
Thrives on activity	Bored easily
Colorful	Generalizes
Spontaneous	Exaggerates
Animated	Disorganized
Thrives on activity	Forgetful
Cheerful	Impulsive
Demonstrative	Loud
Fun-loving	Sloppy
Playful	Inattentive
Sociable	Undisciplined